

## OUR FIRM

The Bogdahn Group is an independent investment consulting firm that advises over 580 institutional clients with approximately \$69 billion in assets.

Our mission is to transform the investment consulting industry by demonstrating the value of putting the client's interests first and foremost in every aspect, serving with care and a level of stewardship that only true independence can provide.

### A LOOK AT OUR INDEPENDENT STRUCTURE

Throughout our firm's growth, we have recognized the value of experienced and highly educated professionals and have built a team of talented consultants, researchers, and analysts. Our seasoned team of 75 professionals includes 37 consultants who average 25 years of experience, 15 CFA Charterholders, and 27 advanced degree holders.

The Bogdahn Group is a 100% employee-owned limited liability company. We have no parent or affiliated companies. Additionally, we have no economically beneficial relationships with any bank, broker/dealer, investment manager, insurance company, actuary, or other vendor. The Bogdahn Group derives 100% of our revenue through hard-dollar fees for our only line of business: **investment consulting**.



## VALUE ADD

### ETHICAL SERVICES

We treat our clients with the respect and integrity they deserve. Our independent business model helps us maintain this foundation. We have no outside relationships with other vendors, nor do we have a parent company. We are a fiduciary to all our clients without exception.

### ATTENTIVE CLIENT SERVICE

Our clients receive individualized attention and custom solutions tailored to their unique needs. Our consultants have frequent interaction with their clients. We value each of our client relationships and never ignore a smaller client for a larger one.

### ROBUST RESOURCES

Each of our clients receive experienced consulting, performance analysis, and manager recommendations. Our consultants average over 25 years of experience and have worked with prominent institutional investors across the country.

PLAN TYPES	ASSETS (Billions) (6/30/2016)*	PLANS
PUBLIC	\$41.6	380
TAFT-HARTLEY	\$10.9	149
CORPORATE	\$10.0	77
ENDOWMENTS & FOUNDATIONS	\$1.5	70
OTHER	\$4.7	51
<b>TOTAL</b>	<b>\$68.7</b>	<b>727</b>

### SPECIALTIES

- Investment Policy Development
- Asset Allocation
- Manager Research
- Ongoing Performance & Monitoring
- Trustee Education

### COMPLETE INDEPENDENCE

#### **Avoid all conflicts of interest:**

- No Soft-Dollar Compensation
- No Broker/Dealer Affiliations
- No Selling Investment Products
- No Pay-To-Play

*Simplifying Your Investment & Fiduciary Decisions*

4901 VINELAND ROAD, SUITE 600 ORLANDO, FL 32811  
(866) 240-7932 | INFO@BOGDAHNGROUP.COM | BOGDAHNGROUP.COM

\*6/30/2016 Is preliminary and based on available information

# VALUE-ADD TO BIDART & ROSS CLIENTS

## SENIOR LEADERSHIP

**Mike Welker, CFA®**  
President/CEO

**Steve Gordon**  
Executive Director

**Bryan Bakardjiev, CFA®**  
Executive Director

**Kim Spurlin, CPA**  
Executive Director

**Troy Brown, CFA®**  
Executive Director

## CHIEF COMPLIANCE OFFICER

**Richard Spurgeon, CFA®**

## DIRECTOR OF HUMAN RESOURCES

**Rachel Brignoni**

## DEDICATED RESEARCH TEAM

**Jeff Gabrione, CFA®, Director of Research**  
Specialty: Alternative Investments  
Experience: 20+ years

**Tim Kominiarek, CAIA®, Head of Real Asset Investments**  
Specialty: Real Assets  
Experience: 20+ years

**Evan Scussel, CFA®, Head of Equity Investments**  
Specialty: Domestic Equity/Alternative Investments  
Experience: 15+ years

**Julie Baker, CFA®**  
Specialty: International Equity  
Experience: 15+ years

**Brad Hess, CFA®**  
Specialty: Domestic Equity  
Experience: 10+ years

**Steve Jones, CFA®**  
Specialty: Alternative Investments  
Experience: 20+ years

**Rob Mills, CAIA®**  
Specialty: Real Estate/Real Assets  
Experience: 15+ years

**Kadmiel Onodje**  
Specialty: Generalist  
Experience: 5+ years

**Dan Osika**  
Specialty: Generalist  
Experience: 5+ years

**Jon Breth, CFP** — Hedge Funds

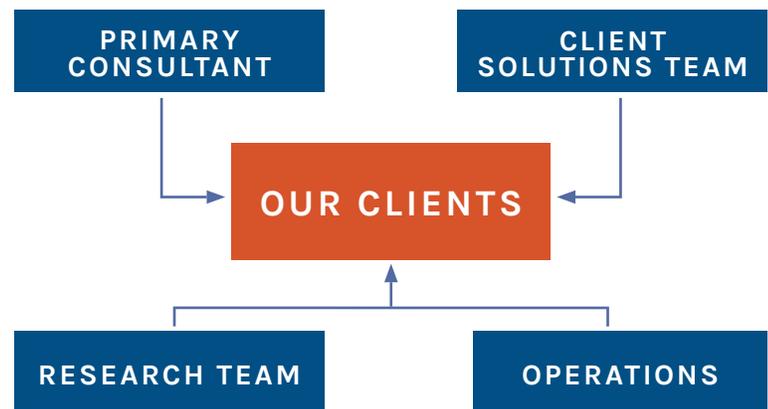
**Peter Brown** — Real Estate

**Richard Holbein** — Private Equity

## ENHANCED CLIENT SERVICE AND RESOURCES

The purpose of this acquisition was to combine The Bogdahn Group's resources, capabilities, focus and commitment with the Bidart & Ross service culture you have come to know and trust over the years. We believe this combination will enhance the client service experience and create greater continuity and sustainability for both businesses. The Bogdahn Group's resources include a dedicated research group, a team of investment consultants with an average of 25 years' experience, a dedicated client solutions team to support client-facing consultants, additional defined contribution services and advanced technological capabilities and software. The Bogdahn Group also has a dedicated management team consisting of professionals in compliance, finance, operations, and consulting services further supporting each department and ultimately each client.

## SERVICE MODEL



## CLIENT SOLUTIONS GROUP

**David Ray**  
Director of Performance and Internal Consultants

**Misha Bell**

**Luis Bendaña, CFA®**

**Jose Christiansen**

**Amy Foster**

**Jennifer Gainfort**

**Kim Hummel**

**Mary Ann Johnson**

**Rosemarie Kieskowski**

**Yoon Lee**

**Annie Lopez**

**Grace Niebrzydowski**

**Beth Porzelt**

**Jeff Pruniski**

**Kerry Richardville, CFA®**

**Albert Sauerland**

**Donna Sullivan**

## INFORMATION TECHNOLOGY & SOFTWARE

**Jason Purdy**

**Jerry Camel**

**Jamie Utt**

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